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Dealer Product Letter

VIZTEK

DEAR VALUED PARTNERS,

With new partners and products, it's important that Viztek remain in communications with you regarding our most up-to-date offerings.

It is our goal to keep you as informed as possible on our entire product portfolio and all of its capabilities. We anticipate this document will be helpful due to the continued growth of the product portfolio.

Historically, Viztek has been considered a small institution capable of exclusively supporting PACS and CR at particular sizes and types of facility. In recent years, Viztek has grown and developed significantly; expanding our product portfolio both in quantity and quality. The products have new and improved features and functionalities for various applications.

Viztek prides itself in its ability to customize products based on facility size and preferences and offer the most effective solutions, at the lowest prices. Viztek specializes in product bundles which offer customers a complete solution from a single source.

PRODUCT OFFERING: click on offering to view more

PACS

RIS/BILLING

CR

DR

SOFTWARE OPTIONS

HARDWARE ACCESSORIES

SERVICES

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Products - PACS

PACS

Viztek's Opal PACS line of products is extremely diverse and has evolved from a basic P-A-C-S, a lower end solution for a film-only environment with a simple viewer and the bare minimum for tools to a far more dynamic web-based tool designed to enhance workflow efficiency. Viztek's PACS is the leader in web based viewing and distribution of exams and reports and boasts solutions driven by easy-to-use features and fewer clicks. The scalability of product configuration and pricing ensures customers that Viztek can accommodate facilities from small to large.

Opal-RAD - For the radiologists, imaging centers, small to medium hospitals, teleradiology market

Opal-ORTHO - For the orthopedic environment, oriented for speed in a high-volume clinic

Opal-WS - Mini PACS for the private practice - web-based and priced right for even the smallest of practices

Opal-CHIRO - For the chiropractic environment, with specific line calculation tools for measuring and aligning angles

Opal-MAMMO - Part of Viztek's Women's Health Program for mammography viewing

Opal-CLOUD - Hosted PACS solution for teleradiology and clinics who do not wish to maintain onsite hardware

Opal-MD - Opal-CR + Opal-WS mini PACS bundle for lower volume, small practices, and lowest cost to convert to digital

Opal-VET - For the veterinarian market, track important items such as species, breed, and spaded/neutered

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Product - RIS/Billing & CR

RIS and Billing

Viztek's Opal- WEB RIS and Opal-BILLING are comprehensive software systems capable of seamlessly integrating with Opal-PACS or any third party vendor.

Opal-WEB RIS - Opal-WEB RIS gives practices the ability to easily oversee facility workflow, within scheduling, staff audit logs, and a dedicated mammography module designed to protect business by mitigating risks. Web access for referring physicians is also available making scheduling and access to patient information secure and easy. With features like automatic insurance authorization and verification, Opal-WEB RIS creates a streamlined workflow for optional efficiency. These advanced features and functionalities add practice marketability and help ensure accurate coding for faster payment

Opal-BILLING - Easily creates a bill for new encounters. The software creates and tracks detailed claim information for reporting and allows for ability to view detailed account statuses- a full billing package for the radiology environment.

CR

Viztek is a leader in the Computed Radiography (CR) market. Since the new state-of-the-art Opal-CR was released in Q4 of 2009 Viztek has sold to a wide range of market applications including private practices, veterinary, and to large orthopedic practices, and rural hospitals. Excellent image quality is a result of grid suppression and Symphony 3 post-processing included, at no additional charge on every unit. Stitching is an option for long-length imaging.

Opal-CR - For low to medium volume, small practices - the lowest cost to convert to digital

Opal-MD - Opal-CR + Opal-WS mini PACS bundle for lower volume, small practices, and lowest cost to convert to digital

Opal-CR Cart - Comes in three configurations for mobile or stationary CR usage

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Product - DR

DR

Viztek's advanced DR technology is available in multiple configurations with several new accessories and features making the DR systems a unique product in the digital radiography market. Viztek's DR also boasts fewer clicks to access frequently used commands as well as a user-friendly graphic user interface. The DR technology produces superior image quality within seconds from exposure.

U-Arm DR – Ideal for all general radiography work for all types of practices

Single Detector DR – The upright detector save space, without sacrificing the flexibility of the over-head tube crane of the dual detector.

Dual Detector DR – Ideal for emergency room, hospital, imaging center, orthopedic market places

Wireless Panel – 14x17 wireless panel for portable use in multiple rooms

Retrofit DR Panel – For upgrades to existing x-ray rooms

Weight Bearing Stand – Weight bearing views

Stitching Stand – Mechanical (long length imaging) and Scoliosis Views

Flip Table – Used with overhead tube crane

DR Tables – Variety of tables available

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Product - Software Options

Software Options

Templating – Viztek's Opal PACS supports all major implant manufacturers for surgical templating

Exam Report Modul - Dictate reports directly into exams for permanent archiving and flexible Web-based access, enabling location-free transcription

Voice Recognition – Allows doctors to dictate directly into the PACS while manipulating images

RF ID Card System - Enables automatic user authentication and log in to user accounts with a single card swipe

Stitching – Allows users to stitch multiple images together and save the result back to the PACS as a new series

HL7 – Enable interoperability communication between the RIS/ PACS/ EMR systems based on open standards

Additional Licenses – Allows Opal-PACS systems to scale as facilities grow

Disaster Recovery – Allows for web-based viewing and overnight replacement server with all data imported and ready for deployment

Off-Site Storage - Data is continuously monitored to ensure reliable availability when needed

Business Continuity - ensures speedy recovery of user accounts, images, database, annotations, dictation, and reports

MPR - For 'on the fly' generation of an multi-planar reconstruction

OnCall – This is an auto-routing feature that delivers designated exams to any Web-enabled PC to enable flexible anytime, anywhere reading

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Products - Hardware Accessories and Services

Hardware Accessories

Additional CR Cassettes – Available in 24x30cm and 35x43cm

Cleaning Plates - For regular cassette maintenance

Plate Cleaning Solution – For regular cassette maintenance

Opal-CR Cart – Comes in three configurations for mobile or stationary CR usage

Philips Speech Mike - For dictation functionalities - wired and wireless configurations available

Monitors - Available in standard color and high resolution gray scales

Services

Migration – Transfer data from existing PACS, RIS, and EMR solutions to new Viztek Opal systems

Training – Designed to instruct all users of the hardware and software, including technical, administrative, and radiology related features. Training is offered both on-site and off-site via Webex.

Support – All Viztek products come with one year standard support coverage. Extended support is available after the first year; options are 8-5 or 24/7 for up to five consecutive years.

Installation/Applications – Viztek has an experienced team of specialists for installations and on-site applications